



...Increases our Productivity and Efficiency

“Chally’s Assessment is a very good tool and a very important part of the interview process. It really helps us get a grip on the process and explain later why we selected/hired an individual. Chally’s Assessment has reduced our “days-to-hire” by streamlining our hiring process. There’s less wavering and wondering and it has proven that there is a direct correlation between higher Chally scores and better employee performance compared to lower scored candidates.”

Faith Curtiss, Staffing Manager
American Heart Association- Mid-Atlantic Affiliate

“We started utilizing the Chally Assessment program in November, 2007 and we have already seen a savings in productivity. So far, 24% of the candidates assessed resulted in a “not recommended” rating. Eliminating the need to put these candidates through the interview process has saved us and them time and potentially prevented the repercussions of poor sales performance and unnecessary turnover.”

Mark Schell, Director of Staffing
Entertainment Publications

“We’ve definitely seen improvement in retention rates. This program helps us look at what happens after the hire. Before we started using Chally’s assessment program we were losing 8 out of 10 new hires. Now we lose 4 out of 10.”

“With the Exit Interview process, we now have a better understanding of why people are leaving so we can address any problems that we may have internally.”

John Barb, VP Sales Effectiveness
xpedx- a Division of International Paper

“Chally’s assessment has given us more insight so we can be more confident of our hiring decision. We can gauge training much better by predicting what is needed. This shortens the ramp-up time by at least one-third.”

“We always thought we had a single sales function. With Chally’s help we realized we have 2 functions – Hunters and Farmers. We instituted a new program that refocused our sales people into Direct Sales and Customer Service representatives.”

“We never hire candidates who were rated “Not Recommended” by Chally. We have hired a “Recommended with Concerns” candidate and that rep’s performance has followed the concerns that the assessment indicated.”

Victor Gomez, Director of Sales
Dataflow, Inc.

“The Chally assessment has cut the time it takes to understand an employee’s specific support needs by 50%. It also helps us identify opportunities for development much faster.”

Dan Stahl, Director Human Resources
Transcontinental Printing Corporation